

CALL FOR APPLICATIONS: DOMESTIC MARKET ACCESS SUPPORT PROGRAMME

The Department of Tourism invites eligible tourism enterprises to apply for support under the **Domestic Market Access Support Programme (DMASP)** to participate on the Hidden Gems Pavilion at Africa's Travel Indaba 2025.

Event details



12 – 15 May 2025



Africa's Travel Indaba (ATI 2025),
Inkosi Albert Luthuli Convention Centre,
Durban, KwaZulu-Natal

ATI is the largest tourism marketing platforms in Africa and one of the top must-visit events of its kind on the global tourism trade calendar. It showcases the widest variety of Africa's best tourism leisure products and attracts international buyers and media from across the world. For additional information on the event, please [visit www.indaba-southafrica.co.za](http://www.indaba-southafrica.co.za).

The Hidden Gems Pavilion is a dedicated platform for small and emerging tourism enterprises to showcase their tourism products and services to buyers attending Africa's Travel Indaba.

Why participate?

- **Gain exposure** to local and global tourism trade buyers.
- **Build valuable connections** with top-tier buyers and stakeholders.
- **Position your business** on a new trajectory for sustained growth.

Who should apply?

In line with the DMASP guidelines available on the Department's website (www.tourism.gov.za), the following type of business are encouraged to apply:

- **Accommodation sector** – formally serviced accommodation, guest accommodation, self-catering accommodation, backpackers and hostelling, caravan and camping, game/nature lodge and venues, with a valid star grading certificate from the Tourism Grading Council of South Africa (TGCSA).
- **Travel and related services** – inbound tour operator/ Destination Marketing Company, conference organisers, incentive travel organisers and inbound travel agents.
- **Hospitality and related services** – conference venues (not attached to hotels) and attractions.



Make sure to thoroughly read all information on eligibility requirements!

The Call for Applications is open to enterprises from all provinces. It is however important to note that in line with the Department's broader developmental and sector transformation objectives, specific consideration and preference will be given in relation to ownership and geographic location in provinces such as the Free State, Northern Cape, Eastern Cape, North West and Limpopo.

What support is offered under the DMASP?

In line with the programme guidelines, qualifying and selected enterprises will benefit from financial support under the DMASP to cover the following:

- **cost of accommodation**, including breakfast, for the duration of the exhibition and a day before the show. This will be paid directly to the service provider by the Department (please note that lunch and dinner are not included and are at the selected participants' cost);
- **cost of return economy flights** and connecting flights where necessary, paid directly to the service provider by the Department;
- **participation / exhibition costs**, paid directly to the service provider by the Department;
- reimbursement of **return road transport costs** for participants within a 250 – 350km radius;
- reimbursement of **ground transport costs in the destination** (from the airport to the hotel and back); and
- other aspects of participation e.g. official shuttles, online diary management system, networking events, etc.

Is my enterprise eligible for support?

In order to be eligible for support under the DMASP, prospective applicants must be a tourism enterprise that:

- is a registered legal entity in South Africa in terms of the Companies Act 1973 (as amended) or the Companies Act, 2008, the Close Corporations Act, 1984 (as amended) or the Co-operatives Act 2005 (as amended);
- is a majority South African-owned inbound tourism enterprise that offers integrated and packaged experiences; products and or services, with an annual turnover not exceeding R5 million;
- has been in operation for at least one calendar year;
- has not participated or exhibited at an international tourism trade platform before;
- is tax compliant in accordance with the regulations of the South African Revenue Service;
- is an Exempt Micro Enterprise (EME) in line with, and compliant with the Amended Tourism B-BBEE sector codes; and
- is appropriately insured through insurance cover relating to the relevant tourism sub-sector.

How do I apply for DMASP support to participate at ATI 2025?

Download and complete the DMAPS application form. Please visit the Department's website, www.tourism.gov.za

Application forms should be submitted to the following e-mail address, tipapplications@tourism.gov.za, with the **subject-line clearly marked: Africa's Travel Indaba 2025**.

You will receive a unique number from the Department confirming receipt of your application within three (3) working days. Should you not receive a unique number after three (3) days, please follow-up with the officials indicated below for assistance. **The Department will not be held responsible for any non-delivery of applications.**

Which documents must accompany my application form?

The following supporting documents should accompany the DMASP application form (available at www.tourism.gov.za):

- a comprehensive company profile;
- Central Supplier Database (CSD) Registration Report (please visit www.treasury.gov.za for more information);
- proof of insurance cover applicable to the relevant tourism sub-sector;
- proof of turnover or bank statements for the past six months; and
- proof of compliance with the Amended Tourism B-BBEE sector code.



NB!

- A limited number of spaces on the Hidden Gems Pavilion at ATI 2025 is available for support under the DMASP.
- Only completed applications with supporting documents received from the date of Call for Applications publication until the closing date and time will be considered. No incomplete applications (with missing documents) received and/ or applications received before the publication of a Call for Applications and after the closing date will be considered.

What is the closing date for applications?



Applications close @ 16:30 on Thursday 20 March 2025

PLEASE NOTE THAT ENTERPRISES ARE ENCOURAGED TO STAY IN A PROGRAMME FOR A PERIOD OF THREE YEARS BEFORE APPLYING FOR INTERNATIONAL MARKET ACCESS SUPPORT PROGRAMME (IMASP)



Africa's Travel Indaba



Domestic Market Access
Support Programme
(DMASP)

