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### Development of a framework to assess the economic impact of Coastal and Marine Tourism (CMT) in South Africa – Reflections on primary research undertaken

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# **Presentation outline**

- CMT scope
- CMT economic modelling approaches Phase 2 objectives and approach
- Data collection challenges
- Conclusion and recommendations

# **CTM** and leisure activities

eisure and CMT .

Water-based for example, marine coastal zones, seas, oceans and ice-associated areas

Coast/ beach development accommodation, restaurants, food industry, and second homes, and the infrastructure supporting coastal development

#### Tourism

any activity undertaken when a person is "outside his or her usual environment for a specified period of time"

Leisure/ recreation a wide variety of activities which are undertaken out of choice during leisure or play

# Marine tourism and coastal tourism identified by the CMT Lab (NDT, 2016)

#### Marine Tourism

- Marine wildlife tourism (e.g. seals, dolphins, turtles etc.)
- Recreational fishing (e.g. boatbased fishing, spear fishing, fishing competitions etc.)
- Scuba diving/ snorkelling (e.g. shark cage diving)
- Water sports (e.g. big wave surfing, yachting, water skiing, water surfing etc.)
- Ocean experience (e.g. cruise tourism, marinas, island tourism, under water archaeology etc.)
- Events (e.g. marine competitions)

#### **Coastal tourism**

- Coastal wildlife tourism (e.g. landbased whale watching, marine turtle tours etc.)
- Sand/ beach sport (e.g. kite-flying, beach combing, sand dune surfing etc.)
- Coastal heritage and events (e.g. local seafood and cultural tourism, cultural history etc.)
- Sightseeing (e.g. light house tourism, cycling, marathons etc.)
- Educational and scientific excursions (e.g. aquariums etc.)
- Spiritual experiences
- Pure recreational (e,g, dining out, shopping)

### Approaches to measure CMT economic impacts

- Cost Benefit Analysis (CBA)
- Input-Output (I-O) models
- General equilibrium models
- Tourism Satellite Account (TSA)
- Time-series forecasting methods

# Phase 2 objectives

| Develop                | <ul> <li>A standardised framework that will assist in measuring,<br/>monitoring and managing the economic impacts of CMT in<br/>South Africa</li> </ul>                           |
|------------------------|---|
| Pilot                  | <ul> <li>Identify key economic indictors</li> <li>Develop survey instruments</li> <li>Pilot surveys in coastal provinces</li> </ul>   |
| Economic<br>modelling  | <ul> <li>Subject results from piloting to economic modelling using:<br/>Cost Benefit Analysis (CBA), Input-Output (I-O) Models and<br/>Tourism Satellite Accounts TSA)</li> </ul> |
| Revise/ review         | <ul> <li>Surveys and data collection tools</li> <li>Sampling framework</li> <li>Methodological approach</li> </ul>  |
| Phase 3 implementation | <ul> <li>Framework developed for implementation</li> <li>Appropriate/ best fit economic model/s chosen</li> </ul>   |

### Phase 2 Approach

- Identification of key indicators
  - Tourism/ visitor information (room occupancy vs bed occupancy, spend)
  - Job creation (actual and type as well as potential and transformation imperatives)
- Focus on supply and demand side variables
- Targeting of following key CMT stakeholders (surveys developed):
  - Coastal and marine tourism business owners
  - Clients/ Customers/ Users
  - Coastal and marine tourism and hospitality businesses
    - Accommodation
    - Tour operators
    - Restaurants and retail outlets (a short customer survey to accompany these surveys)
  - CMT stakeholder associations/ organisations

# **Pilot sampling**

 Sampling distribution framework and number of surveys completed

| Surveys   | KZN | WC | EC | NC | Total | Number<br>completed                         |
|---|-----|----|----|----|-------|---|
| Customer/ tourist/ user   | 80  | 70 | 30 | 20 | 200   | 201   |
| Accommodation   | 20  | 15 | 10 | 5  | 50    | 21  |
| CMT business owners   | 25  | 20 | 15 | 10 | 70    | 13  |
| Retail outlets and<br>establishments (+ 5<br>customer surveys per site) | 20  | 15 | 10 | 5  | 50    | 26 (97<br>customer<br>surveys<br>completed) |
| Tour operators  | 10  | 10 | 5  | 5  | 30    | 13  |

### Data collection challenges

- Spatial scope of what constitutes CMT
- Surveys not completed in Northern Cape
- Surveys mostly completed in KwaZulu-Natal followed by Western Cape and Eastern Cape
- With the exception of customer/ tourist/ user surveys, the targeted sample size was not met for the other stakeholders dues to the following challenges:
  - Unwillingness to participate (especially among the supply side stakeholders such as accommodation and CMT businesses)
  - Unable to get permission to undertake surveys
  - Unable to locate/ access stakeholders (such as CMT businesses and tour operators)

### Reflections on data collection instruments

- Surveys too lengthy
- Quality of data collected (especially selfcompletion surveys)
- Specific questions
  - Poor recollection of monthly information
  - Difficulties in estimating proportions
  - Confidentiality challenges
    - Information on employees
    - Income and expenditure information
  - Service providers: poor response

### **Conclusion and recommendations**

- Need to focus on demand side data collection (customer/ user/ tourist surveys)
- Revise specific survey questions
- Rethink sampling approach
- Phase 3 implementation

## Thank You! Siyabonga!



